Five Tips for Better Agile Contracting

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About me, Barc Holmes
Recommended Model

-The Master (MSA)-

FP/FT SOW(P)

T&M SOWP

Sprint 1  Sprint 2  Sprint 3  Sprint 4  Sprint 5  I&A
Tip #1: Cover Your Butts, but prepare for daily change.
Tip #2: If they’re worth $300+/hr. Let ‘em prove it.
Tip #3: Set the cadence for the bi-weekly dance.
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But dance with who ya brung...
Tip #4: Include Fast Ramp/Fast Kill/Free Transitions.
Tip #5: Demand and describe expertise.
Thanks

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